

## COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS FUND

UNITED STATES DEPARTMENT OF THE TREASURY

### Travois New Markets, LLC

**Controlling Entity Name:** Travois, Inc.

**Headquarters (city, state):** Kansas City, MO

**Allocation Amount:** \$80,000,000 (Recovery Act Allocation)

**Principal Financing Activity:** Real estate financing: Industrial/Manufacturing

**Profile:** Travois New Markets, LLC will use its allocation to help Native American communities, including rural reservations and highly distressed urban communities with significant Native American populations, to export goods and services and meet local needs. Travois offers low-cost, deeply subordinated debt with equity features and loans at interest rates 50 percent below market with terms including 100 percent loan to value (LTV) ratios, non-traditional collateral standards, and other flexible features. This allocation will help Travois New Markets enhance its product offerings and improve its services to Native American low-income communities.

**Service Area:** National [Alaska, Minnesota, Montana, New Mexico, Oregon, South Dakota, Wisconsin]

**Percentage of major urban vs. minor urban vs. rural:**

Major Urban: 15%

Minor Urban: 20%

Rural: 65%

**Percentage of required activities in non-metropolitan areas:** 91%

**Contact Person:**

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